

## Cloud Consulting and Collaborative Telepresence

Cost savings are only the beginning when your ERP selection consultant utilizes **Collaborative Telepresence** on the cloud, instead of repeatedly travelling to your location, at high hourly rates. Expenses like flights, hotels, rental cars, and meals are eliminated. When your consultant employs teleconferencing and videoconferencing from their headquarters instead of travelling, you can expect the cost to be half or less. And the results are better because your staff is not compelled by travel costs to devote more consecutive days with the consultant than can reasonably be consumed. In addition, when you engage Enterprise Resource Consulting your consultant will have more than 30 years of experience with ERP and its predecessors.

What do we mean by Collaborative Telepresence? Utilizing teleconferencing and/or video conferencing, we analyze the business and concurrently supervise the efforts of representatives from:

- 📍 your implementation team members
- 📍 all third-party software vendors
- 📍 your network infrastructure support entity and/or cloud provisioning company

It's otherwise impossible to get all those groups together simultaneously at your site for essential meetings!

### What Collaborative Telepresence Means for Your Organization

After our consultant's efforts help choose the best ERP vendor for your organization, the vendor we recommend will, of course, have their implementation team at your site for an extended period, and is responsible for the technical part of the implementation. During the implementation phase, we trust you will also allow ERC to manage the project, keeping it on schedule and within the budget, and guiding your staff through the organizational change.

Our Collaborative Telepresence cloud model means that our fixed cost will be a fraction of what other consulting firms will estimate when they plan multiple trips to your offices. Their method is counterproductive. We'll get more done, faster, because we're working far more efficiently. Not only will other consulting firms estimate several times what we will, but their estimates are not fixed, and when all is said and done, will likely exceed the estimate. The result is a blown budget before the implementation even begins!

### How Cloud Consulting Will Save Your Time and Yield Better Service

- 📍 Expensive travel won't persuade you to limit consulting firms to the ones based near to your office. You'll be able to select the firm you feel will do the best job at the best price.
- 📍 Since your ERC consultant won't be "on the road" with another client, your calls will be addressed promptly, and you will never pay for a consultant to be in your office while on the phone with another client.
- 📍 Our fixed price means you'll never have to justify being over budget.
- 📍 Since we're almost always in the office, appointments are scheduled at your convenience, and at a pace you are comfortable with. And rescheduling when your priority changes is easy to accomplish when there are no travel plans to change.

Take your organization to the next level with Collaborative Telepresence!