

Enterprise Resource Planning - Collaborative Telepresence Consulting

Fixed Price List

Organization Type	1-10 Named Users	11-25 Named Users	26-45 Named Users	46-80 Named Users	81-124 Named Users	125-300 Named Users
Wholesale Distribution	\$6,900	\$8,900	\$10,900	\$15,500	\$17,900	\$19,900
Discrete Manufacturing	\$8,900	\$10,900	\$14,500	\$17,500	\$20,900	\$24,500
Process Manufacturing	\$10,500	\$14,500	\$17,500	\$19,900	\$25,500	\$29,500
Public Sector Government Municipal	\$8,900	\$10,900	\$14,500	\$17,500	\$20,900	\$22,900

Selection Project Milestones	% Due
Agreement (Includes ROI analysis if necessary)	15%
Project Kickoff	10%
Software Requirements Analysis	30%
Vendor Research & "Long List" Creation	20%
Vendor Analysis & "Short List" Creation	15%
Final Recommendation	10%

* Notes:

- Add \$500 for Professional Services Automation (PSA) and Product Lifecycle Management (PLM)
- Add \$800 for Food | Pharmaceutical | Medical Device | Apparel | Fashion | Footwear manufacturing
- Wholesale Distribution includes minor assembly
- Selection for more than 300 users will be priced on a case-by-case basis